

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED 31 DECEMBER, 2013

### Part I.

#### Statement of Standalone Unaudited Results for the Quarter & Nine Months Ended 31/12/2013

S. Particulars No.	Quarter Ended		Nine Months Ended		(Rs. in Lacs) Year Ended 31-03-2013 (Audited)
	31-12-2013 (Unaudited)	30-09-2013 (Unaudited)	31-12-2012 (Unaudited)	31-12-2013 (Unaudited)	
<b>1 Income from operations</b>					
(a) Net Sales/ Income from Operations (Net of excise duty)	10.28	10.30	10.61	29.57	32.06
(b) Other Operating Incomes	-	-	-	-	-
<b>Total Income from Operations (Net)</b>	<b>10.28</b>	<b>10.30</b>	<b>10.61</b>	<b>29.57</b>	<b>32.06</b>
<b>2 Expenses</b>					
(a) Cost of materials consumed	-	-	-	-	-
(b) Purchases of stock-in-trade	-	-	-	-	-
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1.18)	0.22	(0.70)	0.09	(0.20)
(d) Employee benefits expense	1.75	1.73	2.08	5.20	5.75
(e) Depreciation and amortisation expense	0.25	0.26	0.34	0.76	1.02
(f) Other expenses	2.11	1.55	3.72	5.63	6.29
<b>Total Expenses</b>	<b>2.93</b>	<b>3.76</b>	<b>5.44</b>	<b>11.68</b>	<b>12.86</b>
<b>3 Profit/ (Loss) from operations before other income, finance costs and exceptional items (1-2)</b>	<b>7.35</b>	<b>6.54</b>	<b>5.17</b>	<b>17.89</b>	<b>19.20</b>
<b>4 Other Income</b>	-	-	-	0.29	-
<b>5 Profit/ (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)</b>	<b>7.35</b>	<b>6.54</b>	<b>5.17</b>	<b>18.18</b>	<b>19.20</b>
<b>6 Finance Costs</b>	0.75	1.04	3.45	2.69	10.35
<b>7 Profit/ (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)</b>	<b>6.60</b>	<b>5.50</b>	<b>1.72</b>	<b>15.49</b>	<b>8.85</b>
<b>8 Exceptional Items</b>	-	-	-	-	-
<b>9 Profit/ (Loss) from ordinary activities before tax (7 + 8)</b>	<b>6.60</b>	<b>5.50</b>	<b>1.72</b>	<b>15.49</b>	<b>8.85</b>
<b>10 Tax Expense</b>	2.12	1.73	0.24	4.89	2.98
<b>11 Net Profit / (Loss) from ordinary activities after tax (9 - 10)</b>	<b>4.48</b>	<b>3.77</b>	<b>1.48</b>	<b>10.60</b>	<b>5.87</b>
<b>12 Extraordinary items (net of tax expense)</b>	-	-	-	-	-
<b>13 Net Profit/ (Loss) for the period (11 - 12)</b>	<b>4.48</b>	<b>3.77</b>	<b>1.48</b>	<b>10.60</b>	<b>5.87</b>
<b>14 Paid-up Equity Share Capital (Face Value of Rs. 10/- each)</b>	330.00	330.00	330.00	330.00	330.00
<b>15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year</b>	-	-	-	-	80.72
<b>16.i Earnings per share (before extraordinary items) (of Rs. 10/- each) (not annualised):</b>					
(a) Basic	0.14	0.11	0.04	0.32	0.18
(b) Diluted	0.14	0.11	0.04	0.32	0.18
<b>16.ii Earnings per share (after extraordinary items) (of Rs. 10/- each) (not annualised):</b>					
(a) Basic	0.14	0.11	0.04	0.32	0.18
(b) Diluted	0.14	0.11	0.04	0.32	0.18

### PART II

Particulars	31-12-2013	Quarter Ended 30-09-2013	31-12-2012	Nine Months Ended 31-12-2013	31-12-2012	Year Ended 31-03-2013
<b>A. PARTICULARS OF SHAREHOLDING</b>						
<b>1 Public Shareholding</b>						
- Number of shares	20,25,980	20,25,980	20,25,980	20,25,980	20,25,980	20,25,980
- Percentage of shareholding	61.39	61.39	61.39	61.39	61.39	61.39
<b>2 Promoters and Promoter Group Shareholding</b>						
<b>a) Pledged / Encumbered</b>						
- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil
<b>b) Non - Encumbered</b>						
- Number of shares	12,74,020	12,74,020	12,74,020	12,74,020	12,74,020	12,74,020
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	38.61	38.61	38.61	38.61	38.61	38.61
<b>B. INVESTOR COMPLAINTS</b>				<b>Quarter Ended 31-12-2013</b>		
Pending at the beginning of the quarter				-	-	-
Received during the quarter				-	-	-
Disposed of during the quarter				-	-	-
Remaining unresolved at the end of the quarter				-	-	-

#### NOTES:

- The above results have been reviewed by the Audit Committee and taken on record by the Board of Directors at their Meeting held on February 13, 2014.
- The Company operates in one segment only. Accordingly, Segment Reporting as defined in Accounting Standard (AS-17) is not applicable.
- The figures for the corresponding periods have been restated, wherever necessary, to make them comparable.
- The Statutory Auditors have carried out limited review of above results.

For and on behalf of the Board  
For Lead Financial Services Ltd.